



**Tisab d.o.o.**

**Company Brochure**



## Business, Administrative & Contact Information

**Business name:** TISAB d.o.o.

**Business type:** Limited liability company

**Ownership:** Private company

**Director:** Zdravko Majkić, B.Sc.el.eng.

**Company registration number:** 17309838

**Tax reference number:** 100423132

**VAT registration number:** 134103769

**Tel:** +381 (0)11 3103-999

**Fax:** +381 (0)11 2146-434

**E-mail:** office@tisab.rs

**Physical address:** Tošin bunar 143, 11070 Belgrade, Serbia

**Postal Address:** Tošin bunar 143, 11070 Belgrade, Serbia

**Subsidiaries:** Užice (Serbia); Banja Luka (Bosnia and Herzegovina)

### Banking details:

Banca Intesa ad Beograd  
Milentija Popovica 7B, Beograd, Srbija  
IBAN: RS35160005010011783240  
SWIFT: DBDBRSBG

Banka Poštanska Štedionica ad  
11000 Beograd  
IBAN: RS35200225713010100351  
SWIFT: SBPORSBG

## General Information

The company was founded in 1989 in Stockholm, Sweden, as Telegruppen I Stockholm AB, and in January 2001 it started operation in Belgrade, Serbia as Tisab d.o.o. Initially, we dealt with telecommunications equipment and our area of expertise were telephone exchanges. However, the company soon expanded its field of activity to industrial telecommunications, computer networks and technical protection systems. In 2006 Tisab d.o.o. applied for and was granted a permission to perform foreign trade in controlled goods as well. We are proud to say that due to our commitment to a constant improvement of our business offer and our employees' skills and a focus on meeting our customers' needs, Tisab d.o.o. has been experiencing a steady growth ever since.

## People

Tisab d.o.o. has eighteen employees, eight of which are graduate engineers.

Company structure diagram:

### General Manager

**Logistics (4)**  
Accounting (2)  
(1 university degree,  
1 high school degree)  
Secretary (1)  
(university degree)  
Driver (1)  
(high school degree)

**Sales (8):**  
Sales engineers (7)  
(university degree)  
Sales person (1)  
(high school degree)

**Customer Service (5)**  
Service manager  
Service staff (4)  
(high school degree)

## Financial indicators

### Annual turnover:

2006	0,90 million EUR
2007	1,23 million EUR
2008	1,75 million EUR
2009	1,00 million EUR

## Products

- Dual-purpose goods and special-purpose systems
- PBX and IP-PBX communications systems
- Telephone terminals
- Gateways
- Voice recording systems
- Video conference systems
- Public announcement systems
- Industrial terminal equipment
- Intercom systems
- Computer networks
- Data networks (LAN/WAN)
- Intrusion systems
- Fire protection and gas detection
- Video surveillance
- Time attendance and access control
- Weather transmitter

## Services

- Installation
- System integration
- Maintenance
- Repair
- Technical support

## Partners and suppliers

- AASTRA, Canada
- ERICSSON, Sweden
- ROHDE&SCHWARZ, Germany
- COMMEND, Austria
- GENERAL ELECTRIC Security/UTC Power&Security, the USA
- VIVOTEK, Taiwan
- TCS, Germany
- SPEECHTECH, Germany
- CISCO, the USA
- TRANSITION NETWORKS, the USA
- FITRE, Italy
- ERMES, Italy
- LELAS, France

## References

**Tisab d.o.o.** has provided service to a wide range of governmental and non-governmental institutions, industrial and corporate clients. The following list of references includes only the most representative ones:

- Republic of Serbia - Ministry of Defence
- Administration for Joint Services of the Republic Bodies (Belgrade)
- Delegation of the European Union to the Republic of Serbia (Belgrade)
- Electrical Power Distribution Company (Belgrade)
- Kolubara Mines (Lazarevac)
- Republic Hydrometeorological Service of Serbia
- Petroleum Industry of Serbia (Novi Sad)
- Oil Refinery (Pančevo)
- Postal Savings Bank (Belgrade, Niš)
- Hydroelectric Power Plant Đerdap (Kladovo)
- Hydroelectric Power Plant Trebinje
- Thermal Power Plant Kostolac
- Pionir d.o.o., sweets manufacturer (Subotica)
- Energoprojekt construction company (Novi Sad)
- EFG Eurobank (Belgrade)
- British American Tobacco Serbia
- Hemofarm Group, pharmaceutical plant (Vršac)
- Le Belier Foundry (Kikinda)
- US Steel Serbia (Smederevo)
- Joint Stock Company for Roads, Vojvodina-Put (Zrenjanin)
- Student Center Facility "Belgrade" (Belgrade)
- Clinical Centre of Serbia
- Military Medical Academy (Belgrade)
- Clinical Centre of Vojvodina (Novi Sad)
- Institute of Rheumatology (Belgrade)
- National Blood Transfusion Institute of Serbia (Belgrade)
- City Institute of Pulmonary Diseases and TBC (Belgrade)
- Institute for Mental Health (Belgrade)
- Institute for Neuropsychiatry Dr Laza Lazarević (Belgrade)
- National Museum (Belgrade)
- The Rectorate of the Belgrade University
- Faculty of Philology
- Faculty of Chemistry
- Faculty of Electrical Engineering
- Faculty of Organizational Sciences
- Faculty of Chemistry...



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If there are any questions or comments, please feel free to contact us.**